

加々美 博成

Deputy Head of Export Development Solutions

Executive Director



経歴：

- **JBIC**に2004年に入行後、2011年から**SMBC**にて**ECA**ファイナンスを担当。通算20年の**ECA**ファイナンスの経験。管轄国としては、**CIS**、トルコ、アフリカ、中東における案件を担当するチームをリード。日本の政府系機関だけでなく、欧州や世銀グループ、イスラム開銀グループ等、様々なリスク補完機関を活用してのファイナンスを提案。

アフリカをはじめとした最近の案件事例：

- JICA Coordinator and MLA for EUR 200m JICA Facility to Banque Ouest Africaine de Développement (BOAD), 2025
- JICA Coordinator and MLA for USD 150m JICA Facility to Development bank of Southern Africa (DBSA), 2024
- JBIC Coordinator and MLA for USD 560m JBIC Facility to Trafigura Pte, 2024
- NEXI Coordinator and Arranger for EUR 140m NEXI Facility to TurkExim, Turkey, 2024
- MLA for EUR 240m JICA Facility to Eastern and Southern African Trade and Development Bank (TDB), 2023
- Guarantor for JPY75bn AFC supported Samurai Bond issued by Arab Republic of Egypt, 2023
- Guarantor for JPY60bn NEXI supported Samurai Bond issued by Arab Republic of Egypt, 2022
- JICA Coordinator and MLA for USD 400m JICA Facility to African Export Import Bank (Afrexim), 2022
- JICA Coordinator and MLA for USD 100m JICA Facility to Banque Misr, Egypt, 2021

Hironari Kagami

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Executive Director



Biography and Experience

- Kagami has 20 years' experience in ECA finance. He joined JBIC in 2004 and then moved to SMBC Group in 2011. Kagami has been working in EMEA at SMBC and have led deal teams on the projects in CIS, Turkey, Africa and the Middle East. As a result, he has deep experience and understanding of the ECAs, including their processes and requirements.

Recent and relevant experience includes:

- JICA Coordinator and MLA for EUR 200m JICA Facility to Banque Ouest Africaine de Développement (BOAD), 2025
- JICA Coordinator and MLA for USD 150m JICA Facility to Development bank of Southern Africa (DBSA), 2024
- JBIC Coordinator and MLA for USD 560m JBIC Facility to Trafigura Pte, 2024
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Kagami holds BA Law degree from Kyoto University, Japan, and is fluent in Japanese and English.